



# MUSIC LICENSING IN PUBLIC SPACES

Representing artists & labels



## PLAYING RECORDED MUSIC IN PUBLIC- 2 Separate Copyrights

### ARTISTS AND LABELS Sound Recording Copyright



Provides blanket licences for businesses to play recorded background music  
> funds collected are distributed to artists and record labels.

### SONGWRITERS/COMPOSERS Musical Work Copyright



Provides blanket licences for businesses to play recorded background music  
> funds collected are distributed to songwriters/composers.

## FAIR-PLAY FOR MUSICIANS AND MUSIC USERS

PPNZ is a not-for-profit music licensing company dedicated to obtaining fair compensation for artists and record companies for their public performance rights. Our aim is to provide efficient solutions for music users at a fair cost. You need a licence from PPNZ if you:

- Operate/own a venue that plays recorded music or videos in any area used by the public - the venue itself is licensed for all public performances; or
- Play music or the radio through your telephone 'on-hold' system

We represent over 1,500 local artists and labels, collecting licence fees on their behalf and distributing these funds, less our administration costs, to members each year.



### GREG JOHNSON

"Survival as a musician has always been challenging and a musician needs multiple income streams to survive. Performance income and producer royalties are hugely important elements in the mix."



### HARRY LYON (HELLO SAILOR)

"Recorded music, like many products, experiences sales peaks early in its life cycle and it is residual income like performance rights that provide on-going revenue for artists and record companies."



### BROOKE FRASER

"One of the most essential sources of income is the performance and broadcast royalties we receive from PPNZ. Musicians would be - quite literally - a lot poorer without the great work PPNZ does on our behalf!"

The one-stop online shop for businesses that use background music

Home Licence Forms FAQs Contact APRA PPNZ

I buy more drinks in a bar that has a great music mix

Welcome to Music in Business

We all know music is a powerful tool for attracting and retaining customers.

What you may not know is that to play recorded music in business requires permission from those who own the music - the record companies, recording artists, songwriters and composers.

Trying to obtain that permission can be a minefield for businesses, so the agencies who represent music copyright owners have combined to make things easy.

By using our step-by-step guide, this website will help you work out what type of music licence you'll need and the total cost of getting your business copyright compliant. You'll find it's not that expensive for the benefit gained!

If you need assistance or have other queries please phone either agency toll free on 0800 882 772 (APRA) or 0800 88 77 69 (PPNZ).

Click here to get started...

## ONE-STOP LICENSING WEBSITE

Soon to launch is a joint PPNZ and APRA on-line licensing initiative. This one-stop on-line licensing shop will provide a step-by-step guide to work out what type of music licence you need and the total cost of becoming copyright compliant. Stage 1 will offer licensing for hospitality, retail, gyms and dance schools - with other genres being added later in the year. Whatever type of business you run, this on-line portal will be a great place to start to have all your music licensing questions answered!

VISIT US AT PPNZ.CO.NZ FREEPHONE 0800 88 77 69

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